



AAE President's meeting BERLIN 3 June 2018

**NEW PROFESSIONAL FIELDS FOR
ACTUARIES IN EUROPE**

GIAMPAOLO CRENCA – PRESIDENT ISOA (ITALY)



ISOA

NEW PROFESSIONAL FIELDS FOR ACTUARIES IN EUROPE

- IT IS A «MUST» INSIDE THE STRATEGIES OF AAE
- ACTUARIES IN EUROPE MUST ENLARGE THEIR PROFESSIONAL FIELDS AND HORIZONS BECAUSE THEY CAN WORK IN MANY OTHER SECTORS («WHERE THERE IS AN UNCERTAINTY AND IT IS APPRAISABLE, THEY MUST BE INVOLVED»)
- THIS ACTION MUST BE SUPPORTED BY AN ADEQUATE «MARKETING» STRATEGY → **COMMUNICATION**, AND ALSO BY A CONTINUOUS UPDATE OF THE EDUCATION PROGRAMMES → **TRAINING**
- OBVIOUSLY **AAE** MUST, CONTINUOUSLY, PAY A GREAT ATTENTION TO «COMMUNICATION» AND «TRAINING» ALSO TO THE MORE TRADITIONAL FIELDS AS PENSION AND INSURANCE

NEW PROFESSIONAL FIELDS FOR ACTUARIES IN EUROPE

PRIORITY (1)

**E.R.M.
[THE WORLD OF NOT
FINANCIAL «FIRMS»]**

**SUPPLEMENTARY HEALTH
FUNDS**



ISOA



NEW PROFESSIONAL FIELDS FOR ACTUARIES IN EUROPE

**FINANCIAL AREA
(STRICTLY FINANCIAL,
FINANCIAL/ACTUARIAL)**

PRIORITY (2)

DATA «AREA»

**ENLARGED AND INTEGRATED
WELFARE**

**EXTENT OF THE
SOLVENCY**

**AUDIT (ABOVE ALL
INTERNAL)**

**RETAIL ACTUARIAL
CONSULTING**

**ACCOUNTING AND ACTUARIAL
PROBLEMS (FOR EXAMPLE IFRS17,
IAS19...)**

**TO EVALUATE SPECIFIC
AND VERY COMPLEX
RISKS (FOR INSTANCE
CATASTROPHIC RISKS,
ETC...)**

**ACTUARIES INVOLVED IN BROKER
ACTIVITIES**

OTHERS ...